

## WHY CCB FOR COMMERCIAL COLLECTIONS?

1. Results—if the debtor company is in business at the time of placement, CCB collects 9 out of 10 times.
2. Remittance made to clients immediately—clients get paid first, not the collection agency.
3. CCB has been in business for over a decade and its owners have 30+ years in the industry—if it can be collected, CCB will collect it.
4. Generally a newer receivable is easier to collect than an older receivable and our contingency fee schedule reflects the same. The result—lower collection costs for your firm.
5. We research and investigate the debtor company and its principals. What assets are available? Does the company have any lawsuits/liens/judgments against it? Who are the principals? Can they be reached at other numbers? What are their alternate addresses?
6. We are masters of tracking people down.
7. CCB specializes in large dollar and complex claims.
8. If we can't collect it voluntarily, we'll advise as to whether the juice is worth the squeeze to pursue the claim through litigation. If that's the case, we have a network of collection attorneys across the U.S. (and world) that specialize in creditor's rights and getting clients paid through legal channels.
9. Ultimately, CCB will get money owed to your company back to your company.
10. Accountants, auditors, investors, etc. like to see a company has a process in place and did everything it possibly could before writing off an account. CCB fits perfectly into that process.
11. Fully licensed and bonded.
12. We are successful collecting dollars from anywhere our clients or their customers are located.
13. Our personnel have collected millions from a wide breadth of industries (communication equipment, internet services, pharmaceuticals, medical equipment, financial data services, oil and gas equipment/services, scientific equipment, utilities, aerospace and defense, industrial machinery, chemicals, computers and office equipment, commercial leasing, construction suppliers, hardware and software providers, packaging wholesalers, textile producers, contractors, government entities, marketing firms, and many more).
14. No complaint policy—we collect lots of money and do so by adhering to the letter of the law.
15. CCB offers low cost recovery alternatives.
16. We utilize fair, but firm collection tactics.
17. Tenacious—we treat our clients' money like our own money.
18. We uncover points of leverage and utilize them to our collective advantage. Future business? Credit concerns? Avoid time/expense of litigation? Trade/industry membership? Wear down process?
19. Aggressive pursuit—calls, letters, and emails as often as legally allowed and necessary to get the balance recovered. Visits to the debtor company may be utilized to secure payment/further information.
20. 24-7 access to your accounts via our online portal.
21. 100% transparency (you will know everything we do, when we do it).
22. Endless reporting options.
23. Consultative collection approach and resources.
24. AR collected quicker and at a lower cost.
25. Better recoveries and service at a better price.
26. Our bottom line depends on your bottom line!